# H-1B One Workforce Grants

## Workforce Development Board of Herkimer, Madison, and Oneida Counties

**EXCITE (EXpanding Cyber and Information Technology Employment)**

<table>
<thead>
<tr>
<th>Partnership Lead Entity:</th>
<th>Workforce Development Board of Herkimer, Madison &amp; Oneida Counties</th>
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<tbody>
<tr>
<td>Lead Entity Type:</td>
<td>Local Workforce Development Board</td>
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<tr>
<td>Total Funding:</td>
<td>$3,206,002</td>
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<tr>
<td>Total Leveraged Resources:</td>
<td>$1,184,400</td>
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<td>Partnership Lead City/State:</td>
<td>Utica, New York</td>
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**One Workforce Partnership:**

- **Employer Partners:** Workforce System -- WDB of Herkimer, Madison & Oneida Counties, which also serves as manager for the Chenango-Delaware-Otsego WDB; Oneida County
- **Training Providers:** State University of NY Polytechnic Institute; Mohawk Valley Community College and Herkimer County Community College
- **Workforce Development Partners:** Capraro Technologies, Andro, AIS, Indium Corp., Fountainhead Group, New York State Technology Enterprise Corp., Advanced Tool, CACI

**Optional Partners:**

- Midtown Utica Community Center (outreach to non-traditional populations);
- Mohawk Valley EDGE (economic development agency)

**Service Area:**

Local/regional (9 counties of NY state) Oneida, Herkimer, Madison, Chenango, Delaware, Otsego, Fulton, Montgomery & Schoharie. Training centered around Utica, NY, in Oneida County. Oneida, Herkimer, Fulton, Schoharie, Montgomery, Chenango, Delaware, and Otsego counties.

**Project Title:** EXCITE (EXpanding Cyber and Information Technology Employment)

**Summary of Program Activities:**

The project is developing an employer-created screening tool to assess the potential of the large pool of unemployed potential IT workers, and conducting an extensive outreach effort to recruit non-traditional populations into the sector. Assessments focus on critical gaps to be filled to enter positions that lead to H-1B level jobs, with most training geared to filling those gaps so trainees can enter employment. An online IT sector awareness course assists groups with potential but no foundational skills. College-level trainings provide state-approved credentials at the level appropriate to a trainee’s background, job expectations, and the needs of the regional IT/cyber sector job market.

One Workforce Partners ensure placement and support to complete training. Training addresses technology needs in rural areas and the reality of many trainees juggling family or part-time jobs, and revamps curriculum to minimize hands-on time required. EXCITE connects with existing sectoral programs aimed at connecting trainees with apprenticeship opportunities.
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<tr>
<th>Credentials to Be Awarded:</th>
<th>Micro-credentials and state-approved credentials; vendor credentials accepted in the IT sector, bachelor degrees.</th>
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<tbody>
<tr>
<td>Population(s) to Be Served:</td>
<td>Unemployed and underemployed workers with a focus on workers with some post-secondary education who are underemployed.</td>
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</tbody>
</table>
| Targeted Industry Sector(s) and Occupation(s): | **Sector:** IT/Cyber  
**Occupation(s):** Computer and Information Research Scientists; Information Security Analysts; Software Developers, Applications; Software Developers, Systems Software; Web Developers; Mechanical Engineers; Engineering Technicians; Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic |
| Public Contact Information: | **Name:** Alice Savino  
**Title:** Executive Director  
**Phone:** 315.793.6037  
**E-mail:** asavino@working-solutions.org |