

H-1B One Workforce Grants

Workforce Development Board of Herkimer, Madison, and Oneida Counties

EXCITE (EXpanding Cyber and Information Technology Employment)

Partnership Lead Entity:	Workforce Development Board of Herkimer, Madison & Oneida Counties
Lead Entity Type:	Local Workforce Development Board
Total Funding:	\$3,206,002
Total Leveraged Resources:	\$1,184,400
Partnership Lead City/State:	Utica, New York
One Workforce Partnership:	<p>Employer Partners: Workforce System -- WDB of Herkimer, Madison & Oneida Counties, which also serves as manager for the Chenango-Delaware-Otsego WDB; Oneida County</p> <p>Training Providers: State University of NY Polytechnic Institute; Mohawk Valley Community College and Herkimer County Community College</p> <p>Workforce Development Partners: Capraro Technologies, Andro, AIS, Indium Corp., Fountainhead Group, New York State Technology Enterprise Corp., Advanced Tool, CACI</p>
Optional Partners:	Midtown Utica Community Center (outreach to non-traditional populations); Mohawk Valley EDGE (economic development agency)
Service Area:	Local/regional (9 counties of NY state) Oneida, Herkimer, Madison, Chenango, Delaware, Otsego, Fulton, Montgomery & Schoharie. Training centered around Utica, NY, in Oneida County. Oneida, Herkimer, Fulton, Schoharie, Montgomery, Chenango, Delaware, and Otsego counties.
Project Title:	EXCITE (EXpanding Cyber and Information Technology Employment)
Summary of Program Activities:	<p>The project is developing an employer-created screening tool to assess the potential of the large pool of unemployed potential IT workers, and conducting an extensive outreach effort to recruit non-traditional populations into the sector. Assessments focus on critical gaps to be filled to enter positions that lead to H-1B level jobs, with most training geared to filling those gaps so trainees can enter employment. An online IT sector awareness course assists groups with potential but no foundational skills. College-level trainings provide state-approved credentials at the level appropriate to a trainee’s background, job expectations, and the needs of the regional IT/cyber sector job market.</p> <p>One Workforce Partners ensure placement and support to complete training. Training addresses technology needs in rural areas and the reality of many trainees juggling family or part-time jobs, and revamps curriculum to minimize hands-on time required. EXCITE connects with existing sectoral programs aimed at connectin trainees with apprenticeship opportunities.</p>

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Credentials to Be Awarded:	Micro-credentials and state-approved credentials; vendor credentials accepted in the IT sector, bachelor degrees.
Population(s) to Be Served:	Unemployed and underemployed workers with a focus on workers with some post-secondary education who are underemployed.
Targeted Industry Sector(s) and Occupation(s):	<p>Sector: IT/Cyber</p> <p>Occupation(s): Computer and Information Research Scientists; Information Security Analysts; Software Developers, Applications; Software Developers, Systems Software; Web Developers; Mechanical Engineers; Engineering Technicians; Computer Numerically Controlled Machine Tool Programmers, Metal and Plastic</p>
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