

# EVENT PROMOTION TOOLKIT 2023





# 2023 National Apprenticeship Week Event Promotion Toolkit

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#### Introduction

Thank you for your interest in hosting a National Apprenticeship Week (NAW) event! Your participation will highlight the successes and value of Registered Apprenticeship for improving job quality and creating access to good-paying, family-sustaining jobs for all, while addressing some of our nation's pressing workforce challenges such as rebuilding our country's infrastructure, addressing critical supply chain demands, supporting a clean energy workforce, modernizing our cybersecurity response, and responding to care economy issues.

This year NAW's theme is "Registered Apprenticeship: Superhighway to Good Jobs," to reflect the prominence that Registered Apprenticeship has received as a proven and industry-driven training model that expedites the pathway into good jobs and improves diversity, equity, inclusion, and accessibility (DEIA) in the workplace. Registered Apprenticeship is recognized as a key strategy to improving job quality and creating access to good-paying jobs for all, including populations historically underrepresented — women, people of color, and individuals with a disability — and underserved populations, such as youth and young adults. It addresses some of our nation's pressing workforce shortages in teaching, advanced manufacturing, clean energy, cybersecurity, and other high-priority sectors.

This toolkit includes tips, templates, and guidance for promoting your event to the media, the public, and potential event attendees. If you have any questions or need any help along the way, please email us at NationalApprenticeshipWeek@dol.gov.

For more information about Registered Apprenticeships, please go to Apprenticeship.gov.



# **Media & Publicity**

This section provides resources and information to get local media coverage for your NAW event. Local media coverage will enable you to tell the public and internal and external stakeholders who you are, what you're doing, and why they should attend your event.

#### How to Use Local Media to Promote Your Event

There are three key elements to building a media story:

- 1 Media List
- 2. Media Pitches & Media Alerts
- 3. Creative Assets

#### Media List

As a first step, you'll need to create a media list. A media list includes the reporter's name, email address, outlet name, and relevant notes. Here are the steps to building a media list:

- Compile a list of local newspapers, magazines, websites, blogs, radio, and television stations.
- Create a spreadsheet that includes a contact person, phone number, and email address for each outlet. See if anyone has done a story about your organization – or Registered Apprenticeship – in the past.
- 3. Call each outlet to ask for these details to ensure you do not have outdated information.
  - Newspapers: When possible, ask for the contact who covers local events, careers, and/or business.
  - Magazines: Ask for the local event, business, or career writer.
  - Radio: Ask for the news director.
  - TV: Ask for the assignment desk or the dayside producer.

#### **Pitching**

Pitches are short emails that describe something new and interesting to gauge a reporter's interest in writing about it for a story online, in print, or on TV. Pitches are personalized to each reporter's beat/interest areas and include important details about your event.

Use the pitch template below as a starting point and update the [highlighted areas] with relevant information. This format is primarily used for print media.

To reach local television affiliates, you should use a slightly different format called a media alert. This format helps highlight specific visuals that may be available for camera crews.



# **Media Pitch Templates**

## Local Print/Online Media Pitch Template

SUBJECT: Local Business Hosts [Event Type] for National Apprenticeship Week

Dear [insert name],

[insert customized intro based on relevant reporter insight. E.g., "I saw your recent article about alternative career paths for high school students and thought you'd be interested in an upcoming event in Tampa on exactly that topic.]

On [insert date and time], [insert entity name] will be holding a National Apprenticeship Week (NAW) event at [location]. This event is part of a nationwide celebration showcasing the impact Registered Apprenticeship programs have in improving job quality and creating access to good-paying, family-sustaining jobs for all, including populations historically underrepresented – women, people of color, and individuals with a disability – and underserved populations, such as youth and young adults.

The event will feature [insert activity] and attendees will have the opportunity to hear from [insert speaker]. [Insert any additional necessary information.]

We urge you to join us to learn more about our commitment to Registered Apprenticeships and how these unique work-based learning programs make a difference in our community.

Date: [insert]
Time: [insert]

**Location:** [insert address + city, state]

If you are interested in attending or in speaking with someone from our organization to learn more, please let me know.

Best,

[Insert Name]

[Insert Signature and Contact Information]



### Local Broadcast Media Alert Template

SUBJECT: Media Alert: [Local Business] Hosts [Event Type] for National Apprenticeship Week

\*\*\*MEDIA ALERT\*\*\*

[TITLE]

WHAT: [Insert a short description of your event. Include details like the type of activities that

will be available, who should attend, notable speakers, etc.]

WHERE: [Insert location name and address]

**WHEN:** [Insert the time and date of the event]

**VISUALS:** 

Insert visual opportunities like Career seekers applying for apprenticeships;
 speaker name giving a presentation to a small audience; Apprentices talking with

career seekers

**CONTACT:** [Add your name, phone number, and email address]

#### Creative Assets

When possible, it's always a great idea to provide images and videos to reporters when pitching to help them visually tell the story. You should avoid attaching images to pitches as this could cause the emails to get caught in spam folders. Instead, you can sign up for a free file-sharing service (e.g., Dropbox, Google Drive) and share a link to relevant images and videos. Examples to include:

- NAW logo (available here)
- Your organization's logo
- Real photos of your apprentices
- Real photos of your facilities



#### **Press Release**

A press release is another effective method to gain media attention for your event. A press release can be distributed through a wire service, shared with local media in your pitch, posted on company websites, and sent to key stakeholders. Use the template below as a guide to develop your own press release that is customized to your organization and industry.

# Press Release Template

[ORGANIZATION NAME] Hosting [Type of Event] For National Apprenticeship Week

[CITY, STATE ABBREVIATION] – [Organization Name] today announced its recognition and celebration of the U.S. Department of Labor's 9th Annual National Apprenticeship Week (NAW) with an event at [location] on [date and time].

NAW was established by the U.S. Department of Labor to showcase and promote high-quality, inclusive, in-demand career pathway opportunities through Registered Apprenticeship. NAW gives employers, including sponsors and providers, the opportunity to showcase their programs, facilities, and apprentices so that career seekers can learn more about the benefits of Registered Apprenticeship and the programs that are available in their communities. During NAW events, apprentices have a platform to share their apprenticeship experience and how it has transformed their lives. For more information, visit apprenticeship.gov/NAW.

The theme for NAW 2023 is "Registered Apprenticeship: Superhighway to Good Jobs." This theme reflects the prominence that Registered Apprenticeship has received as a proven and industry-driven training model for overcoming a variety of workforce and education challenges, and addressing issues of diversity, equity, inclusion, and accessibility (DEIA) in the workplace. Registered Apprenticeship is recognized as a key strategy to improving job quality and creating access to good-paying jobs for all, including populations historically underrepresented – women, people of color, and individuals with a disability – and underserved populations, such as youth and young adults. It addresses some of our nation's pressing workforce shortages in teaching, advanced manufacturing, clean energy, cybersecurity, and other high-priority sectors.

Employers, industry associations, labor organizations, community-based organizations, workforce partners, education providers, and government leaders will host over a thousand NAW events and activities to showcase and promote high-quality, inclusive, in-demand career pathway opportunities through Registered Apprenticeship. Events will include open houses, skill competitions, community forums, apprentice graduations, business open houses, high school and college career fairs, apprenticeship signing days, industry roundtable events, diversity and inclusion dialogues, and more.

[Customize this quote for your organization and event] "Registered Apprenticeship is a proven way for community members to obtain pathways to secure, high-paying careers in [field]," said [organization spokesperson]. "We are proud to support National Apprenticeship Week and to showcase the impact apprenticeships have on building the workforce in this country."]

[Insert history of your apprenticeship program, successes, and goals for your event].

To learn more about [organization] and how to participate in NAW, visit [event/organization website].



# **Email Marketing**

Email is an easy and effective way to reach potential event attendees in addition to those who have RSVP'd. Use the sample calendar and content below to get started or create your own.

## Sample Email Calendar

Timing	Туре	Subject
6 Weeks Out	Save-the-date	You're Invited! Join us for National Apprenticeship Week
2 Weeks Out	Event reminder	National Apprenticeship Week is almost here!
1 Week Out	Final reminder	See You Next Week!

## Sample Email Content

**Subject: Save the Date: National Apprenticeship Week 2023** 

Join [organization name] this November [date] to celebrate the 9th Annual National Apprenticeship Week! Learn about our apprenticeship program, meet some of our current and former apprentices, tour our facilities, and find out about upcoming apprenticeship opportunities.

Date: [insert]
Time: [insert]

Location: [insert address + city, state]

Visit [insert event URL] to learn more.

#### **About National Apprenticeship Week**

National Apprenticeship Week (NAW) is a nationwide celebration established by the U.S. Department of Labor where employers, industry associations, labor organizations, community-based organizations, workforce partners, education providers, and government leaders host events to showcase and promote high-quality, inclusive, in-demand career pathway opportunities through Registered Apprenticeship. Learn more at <a href="mailto:apprenticeship.gov/NAW">apprenticeship.gov/NAW</a>.



#### Subject: You're invited! Join us for National Apprenticeship Week

Dear [insert name],

In honor of the 9th Annual National Apprenticeship Week, [insert entity name] will be hosting a(n) [insert event name/type]. We invite you to join us and learn more about our commitment to Registered Apprenticeship and how these unique work-based learning programs make a difference in our community.

Date: [insert]
Time: [insert]

Location: [insert address + city, state]

Contact: [insert]

The event will feature [insert activity] and attendees will have the opportunity to hear from [insert speaker]. [Insert any additional necessary information].

Registered Apprenticeship provides a critical talent pipeline that can help to address some of our nation's pressing workforce challenges. Additionally, Registered Apprenticeship provides an opportunity to make good jobs more accessible to populations that have been underrepresented in the workforce, including women, people of color, people with disabilities, and others. We have a historic opportunity to address these inequities and must take steps now to ensure that everyone has access to these high-quality, well-paying, good jobs.

Please let me know if you have any questions about the event or [insert entity name]'s Registered Apprenticeship initiative. If you'd like more details about National Apprenticeship Week, visit the <a href="NAW website">NAW website</a> for information, including history, state apprenticeship contacts, and the NAW events locator map.

We look forward to hearing from you and hope you can attend.

Best,

[Insert Name]

[Insert Signature and Contact Information]

Learn more: apprenticeship.gov/NAW



#### **Subject: Join Us for National Apprenticeship Week 2023**

Dear [insert name],

Join us next month to celebrate National Apprenticeship Week at [insert event name/type]! You'll hear from [insert speaker], who will talk about [how [entity]'s Registered Apprenticeship program impacted his/her life and how you can become an apprentice].

Date: [insert]
Time: [insert]

**Location:** [insert address + city, state]

Contact: [insert]

Please let me know if you have any questions about the event or [insert entity name]'s Registered Apprenticeship initiative. If you'd like more details about National Apprenticeship Week, visit the <a href="NAW website">NAW website</a> for information including history, state apprenticeship contacts, and the NAW events locator map.

We look forward to hearing from you and hope you can attend.

Best,
[Insert Name]
[Insert Signature and Contact Information]

Learn more: apprenticeship.gov/NAW



#### **Subject: National Apprenticeship Week Starts Monday!**

Dear [insert name],

National Apprenticeship Week is just one week away!

[Insert entity name]'s National Apprenticeship Week celebration will feature [insert activity] and attendees will have the opportunity to hear from [insert speaker]. [Insert any additional necessary information].

Come learn about our Registered Apprenticeship program, meet some of our current and former apprentices, tour our facilities, and find out about upcoming apprenticeship opportunities.

Date: [insert]
Time: [insert]

Location: [insert address + city, state]

Contact: [insert]

We look forward to seeing you at our [insert event name/type].

Best,
[Insert Name]
[Insert Signature and Contact Information]

Learn more: www.apprenticeship.gov/NAW



# Website/Blogs

Use the content below for websites, blogs, and internal newsletters to promote your event and participation in NAW.

### Sample Web Content

National Apprenticeship Week (NAW) is a nationwide celebration established by the U.S. Department of Labor where employers, industry associations, labor organizations, community-based organizations, workforce partners, education providers, and government leaders host events to showcase and promote high-quality, inclusive, in-demand career pathway opportunities through Registered Apprenticeship. Additionally, NAW provides apprentices a platform to share their apprenticeship experience and how it has transformed their lives.

The 9th Annual NAW will take place November 13-19, 2023, and will be celebrated at over a thousand events across the country. Join [organization] in celebrating apprenticeships at our NAW event!

- Date: [insert]
   Time: [insert]
  - **Location:** [insert address + city, state]
- Who: [insert information on who should attend]
- Why: [insert information about what's happening at your event and why people should attend]

Learn more and register to attend by visiting [insert URL].



#### Social Media

Social media is an effective and efficient way to raise awareness for your event.

The official hashtag for this year's NAW is **#NAW2023**, and we encourage you to also use **#ApprenticeshipUSA**. Include these hashtags in social posts to drive apprenticeship conversation and support the positive impact of Registered Apprenticeship in America.

#### Social Media Best Practices

- Be concise and to-the-point so audiences can quickly understand the value of your post.
- Make your content visual by including photos, videos, and guotes.
- Ask questions to engage your audience.

#### Social Media Content Ideas

- **Share your success:** Show the positive benefits of Registered Apprenticeship by sharing stories of real apprentices who have benefited from the program; or share how apprenticeships have contributed to the growth and success of your organization/industry.
- **Share a picture or video:** Post a photo or short video showcasing your organization's apprenticeship event or program.
- **Educate users with shareable assets:** Post shareable assets on Facebook and Twitter that educate your online community about the impact of Registered Apprenticeship. Use these <u>apprenticeship and NAW factsheets</u> for inspiration.
- Ask/answer a question: Throughout the week, many aspiring apprentices, current
  apprentices, businesses, and government leaders will be watching the #NAW2023 and
  #ApprenticeshipUSA hashtags. Ask questions to engage these audiences, and answer
  questions when possible.
- Share a tip: Have insight into Registered Apprenticeship opportunities or resources? Share them on social using the #NAW2023 and #ApprenticeshipUSA hashtags to help educate audiences nationwide about Registered Apprenticeship.

# Shareable Apprenticeship Facts

Share these facts on your social media accounts leading up to and during NAW.

- The median estimate of the employer's return on investment in Registered Apprenticeship is 44.3 percent.
- The average starting wage after completing a Registered Apprenticeship program is \$80,000.
- About 90% of apprentices retain employment after completing an apprenticeship program.
- Workers who complete Registered Apprenticeship programs earn an average of \$300,000 more over their career when compared to peers who do not.
- Recent evaluations also show that pre-apprenticeship, supportive services, and other strategies are effective in promoting greater equity and inclusion in Registered Apprenticeship.



## Sample Social Posts

- Twitter:
  - We will be celebrating the 9th Annual National Apprenticeship Week with a(n) [insert event name/type] on [insert date and time]. Join us as we showcase our commitment to Registered Apprenticeships and the difference they make in our community. #NAW2023 #ApprenticeshipUSA [LINK]
- Facebook:
  - We are committed to helping Americans access pathways to well-paying jobs in growing industries. Join us as we celebrate the 9th Annual National Apprenticeship Week with a(n) [insert event name/type] on [insert date and time]. #NAW2023 #ApprenticeshipUSA [LINK]
- LinkedIn:
  - To raise awareness of the impact and value of Registered Apprenticeships, we are hosting a(n) [insert event name/type] on [insert date and time]. Our event will feature [insert activity] and attendees will have the opportunity to hear from [insert speaker]. [Insert any additional necessary information]. #NAW2023 #ApprenticeshipUSA [LINK]
- Instagram:
  - We will be celebrating the 9<sup>th</sup> Annual National Apprenticeship Week with a(n) [insert event name/type] on [insert date and time]. Join us as we showcase our commitment to Registered Apprenticeships and the difference they make in our community. #NAW2023 #ApprenticeshipUSA

### Social Media Accessibility Tips

- Make sure your profile page includes accessible contact options.
- Use <u>plain language</u>. Whenever possible, avoid abbreviations and spell out acronyms.
- For multi-word hashtags, capitalize the first letters of each word #LikeThisExample.
- Provide closed captioning for YouTube videos automatically or manually.
- Add captions to Facebook video posts. Make sure captions are turned on for live videos.
- Link to pages with full captions or transcripts of photos, videos or audio.
- Limit emoji use and don't use them as substitutes for words.
- Describe your photos in the caption of social media posts on Instagram.
- Turn on <u>image description settings</u> in Twitter and compose descriptive text to make images accessible. Note that this setting doesn't work for GIFs.
- Add and edit alternative text descriptions to images posted on Facebook.
- If possible, test your tweet with assistive technology before posting it.

For more detailed guidance, read Digital.gov's social media accessibility toolkit.

